

Concession Services and Related Activities, Pre-Qual.

This Request to Qualify (RTQ) establishes a pool of pre-qualified Bidders capable of providing concession and related activities to Miami-Dade Parks, Recreation and Open Spaces Department (PROS). Entry into the pre-qualification pool is not a contract between Miami-Dade County and any member of the pool, but rather is an acknowledgement that the pool member satisfies the pre-qualification criteria set forth below for membership in the pool. Pre-qualified Bidders will be invited to participate in future spot market competitions. The pool shall remain open for the term of the pool, enabling Bidders to qualify at any time after the initial RTQ opening date.

A. Spot Market Quotation Requests Procedures:

The County will solicit spot market quotations from pre-qualified Bidders, on an as needed basis. All requests for quotation will be sent to the pre-qualified Bidders via email. Pre-qualified bidders must submit their quotation in writing; no verbal responses will be accepted.

Each spot market quotation request will include the following, as applicable:

- 1. Anticipated method of award (highest revenue to the County). Alternate methods of award will be stipulated on the spot market quotation request.
- 2. Facility, address, and dimensions
- 3. Type of recreational activity or concession operation
- 4. Date recreational activity or concession operation starts (it is anticipated that the PROS will notify the awarded Bidder, of required function, 14 days prior to commencement)
- 5. Quotation submittal due date
- 6. Additional requirements or special instruction (permits, insurance, business tax receipts, licenses, etc.)
- 7. Issuing department's contact person's name, telephone number and email address
- 8. Detailed specifications pertaining to individual solicitation/ event
- 9. Pricing information offered by the Bidder to customers or participants and revenue to the County
- 10. Term of spot market purchase (length of time services/ concessions are required)
- 11. Date, time and location of site visit, if required

B. Award of Spot Market Quotation Requests:

Award of spot market quotation requests shall be made in compliance with standard procurement practices as stipulated in Section 2-8.1 of the Miami-Dade County Code for Contracts and Purchases Generally. Acceptance and award spot market quotation, by the County, shall constitute a contract. Award of spot market purchase will be made to the pre-qualified Bidder offering the highest revenue to the County for the concession operation and related services, or as specified in the spot market quotation solicitation.

The following is a required criteria for both the award process and routine evaluations:

- 1. Ability to fulfill scope and desired outcomes
- 2. Investment in services/activities and/or facilities
- 3. Purpose and structure of organization
- 4. Performance history of organization (if applicable)
- 5. Financial stability of organization
- 6. Appropriateness of fee schedules
- 7. Ability to meet insurance requirements

C. Insurance Requirements:

Refer to Section 2.4 of the solicitation for insurance coverage requirements. PROS is responsible for requesting insurance requirements from selected Bidders; and submitting documents to Risk Management for review and approval. No event shall commence without written approval of the insurance from Risk Management.



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D. Pre-Qualified Bidders:

Prequalified Bidders will be contacted based on the recreational activity, concession operation, or related activity offered in their solicitation.

			Authorized Staff Performing Svcs.
<u>Bidder</u>	Contact Information	Recreational Activity	-
Adler Tennis Corp.	Paul Adler Eaglei828@aol.com Ph. 305-271-0732	 Tennis Instruction (Adult Children) After school programs Camps (Summer, Winter, Spring) USTA Sanctioned Tournaments USTA Leagues Social Events Sales of Beverages and snacks Sales of Equipment and Accessories Equipment Repair 	 D McQueen C. Correa K. Svanstom C. Martins M. Sorovic D. Petrine L. Levinson P. Adler
Barbosa Tennis, Inc.	JD Barbosa <u>id@barbosatennis.com</u> Ph. 305-926-0147	Tennis Facility Management	1. J. Barbosa
Tennis Advantage of Miami, Inc.	Niurka Sodupe Tennisadvantageofmiami@aol.com Ph. 305-812-5450	1. Tennis Instructors (children and adults). 2 Day-time and night time league play for adults. 3. After school clinics Monday to Saturday(ages 4-18). 4. League play for children such as USTA Junior Team Tennis, USTA Play Days and Kids Clubs. 5. Spring, Summer and Winter camp (ages 4-18). 6. Host tennis events to continue health awareness. 7. Pro-Shop concession services to include tennis equipment, snacks and beverages.	1. N. Sodupe 2. A. Morales 3. I. Svanstom
Andres Barbosa, Inc.	Andres Barbosa barbosaandres@mac.com Ph. 305-984-7365	1. After school tennis for high-performance 2. After school tennis for recreational play 3. Morning tennis for adults 4. Morning tennis for home schooled children 5. College scholarship placement program 6. League play for adults 7. Tournaments for children	1. A. Barbosa 2. B. Barbosa
The Jane Foreman Tennis Academy	Jane Foreman jane@janeforemantennis.com Ph. 305-235-9200	1. Junior Tennis Programs 2. Adult Tennis Programs 3. Tennis Facility Management 4. Park management 5. Tennis Services 6. Summer Camps 7. After school programs 8. Tennis and Sports League 9.Sports tournaments and events	1. J. Foreman 2. S. Spasic 3. F. Sol 4. B. Brock 5. R. Remis 6. H. Taksier 7. A. Noboa



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1 Fitness Exercise Classes &

		1. Fitness Exercise Classes &	1. M. Passmore
		Group Boot camp Courses	2. S. Harris
	Myoo Doomoro	2. Outdoor Personal Fitness	
MARS Marketing	Myaa Passmore myaamars@gmail.com	Training 3. Kids & Teenagers Culinary	
Dev. Group, LLC	Ph. 786-353-6277	Cooking Courses	
2011 01040, 220	1111100 000 0211		1. H. Ramirez
	Hector Hernandez		2. T. Quezada
HPHH LLC dba La	rhondaslattery@laplayagrill.com	Restaurant – casual dining and	3. K. Vasquez
Playa Grill	Ph. 305-431-0308	takeout	4. R. Slattery
			1. J. Martinez
			2. N. Superville
	Jose Martinez		3. S. Rodriguez 4. M. Roman
	jose@partiesbypat.com		5. V. Baxendale
Parties by Pat, Inc.	Ph. 305-361-6010	1. Concession Operator	6. L. Bergara
,		1. Catering food, snacks,	1. L. Arango
		beverages, restaurant	2. V. Morrison
		2. Paddle boats, kayaks, floatballs	3. G. Arango
		rentals	4. M. V. Arango
		3. Bicycle rentals	
		4. Summer camps5. All aquatic activities and	
		management services	
		6. Jetski rentals, jet pack rentals	
	Maria Arango	7. Floatball tours	
Aquatic Sport &	Aquaticsport.llc@gmail.com	8. Tricycle rentals	
Bicycles LLC	Ph. 305-495-4637	9. Theme concession services	
		1. Catamaran Rental	1. R. Chester
		2. Kayak Rental	2. C. Short
International	Robert Chester	3. Sailboat Rental	3. M. Golob
Mercantile Marine Corp	bob@tikiwatersports.net Ph. 305-852-9298	4. Paddle Board (SUP) Rental 5. Peddle Boat Rental	
Согр	F11. 303-032-9290	Shave Ice	M. Mastrogiacomo
		2. Sodas	1. W. Wastrogiacomo
		3. Water	
		4. Gatorade	
	-	5. Chips	
Yian Hdez Shave	Mary C. Mastrogiacomo	6. Candies	
Ice LLC dba Frosty	frostylizard@hotmail.com	7. Juices	
Lizard	Ph. 305-927-6219	8. Hot Dogs	1. O. DeLeon
		Windsurfing lessons and rental	2. K. DeLeon
		Kayak instruction and rental	3. L. DeLeon
	Ovidio DeLeon	3. Stand-up paddle board (SUP)	4. C. Touze
Sailboards Miami,	sailboardsmiami@gmail.com	instruction, rental, and fitness	5. D. Smith
Inc.	Ph: 305-892-8992	classes	6. M. Symonette
	Santiago F. Vera		1. S. Vera
Santiago Vera Corp	maduartevera@hotmail.com Ph: 305-799-8828	Children's recreational train	
Januago vera Corp	1 11. 303-7 33-0020	Children's recreational train Mountain and BMX bicycles and	1.J. Strauss
		instruction	2.A. Karpman
		2.Skateboards and longboards	F
		instruction	
		3. Scooters and inline skates	
		instruction	
\/_la_a_lt'	Johnathan Strauss	4. Maintenance of facilities	
Velosolutions USA LLC	joner@velosolutionsusa.com Ph: 305-283-6391	5. Design and construction of	
LLC	FH. 303-203-0381	tracks for multisport use	<u> </u>



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	Concession Convides and i	· · · · · · · · · · · · · · · · · · ·	
		1.Kiteboarding lessons, rentals	1.D. Gauzens
		and sales	2.K. Marinkovic
		2. Windsurfing lessons, rentals, and	3.P. Ambrosio
		sales	4.G. Tavares
		3. Stand-up paddle lessons,	5.C. Kleisler
		rentals, and sales	6.N. Biaggi
		4. Water sports fitness, SUP yoga	7.L. Svanberg
		5. Water sports cross training,	8.N. Reymann
	Michael Kent Marinkovic	exercise	,
Adventure Sports,	kent@npusa.com	6.Kayak rentals, fishing, eco-	
	Ph: 305-591-3922		
Inc.		adventures, sales	
	Egerton "Tony" Anderson	1.Seaplane sight-seeing tours	1.E. Anderson
Miami Seaplane	tony@miamiseaplane.com	2. Seaplane flight instructions	2.A. Anderson
Tours, Inc.	Ph: 305-361-3909	3. Seaplane charter flights	
,		Stand up paddle	1.S. Malaquin
		2. Yoloyaks	2.E. Vasseur
		3. Pedal boats	3.W. Ho
		4. Beach chairs & umbrellas	4.B. Bourne
		5. Bikes	5.A. Corro
		6. Kayaks	
		7. Beach volleyball	
		8. Events: Yoga on SUP, Races,	
	Conhie Molecuin	=	
1	Sophie Malaquin	nature tours	
International Sport	somalaquin@gmail.com	9. Rescue	
Connections, Inc.	Ph: 305-834-8894	10. Fitness Drinks & Food	
		Sailboats and hobiecats	1.A. C. De Miranda
		rentals	2.J. Lebaz
		Kayak and paddleboards	3.F. Lebaz
	Jacoura Labor		
	Jacques Lebaz	rentals	4.A. Lebaz
Sea, Sun & Sports,	info@miamiwatersports.com	Watersports rentals	5.R. R. Perez
Inc.	Ph: 786-853-8389	Sailing lessons	6.A. P. Freyre
		Powerboat lessons	1.G. Fretz
		Sailing lessons	2.V. Castro
		Sailing race clinic	3.E. Duffy
Ocatla Hadaa	0	_	
Castle Harbor	Gerald Fretz	4. Boat rentals	4.M. Nino
Boating School,	castleharbor@gmail.com	5. Corporate events/team building	
Inc.	Ph: 305-665-4994	Summer camp/youth program	
		1. Kayaks	1.L. Semerdjieff
		Stand up Paddle Boards	2.R. Ames
Light House Beach	Ljubomir Semerdjieff	3. Pedal Boats	3.P. Dobrev
			J.F. DUDIEV
Equipment Rentals,	ljubosem@yahoo.com	4. Wind Surfing	
Inc.	Ph: 786-452-4242	5. Catamarans	
		Hobie Cat Rental and	1.C. Ribot
		Instruction	2.D. Koster
		Paddle Board Rental and	3.L. Fraysse
		Instruction	2.2
		Kayak Rental and Instruction	
		Pedal Boat Rental	
		5. Kiteboard Rental and Instruction	
		6. Beach Umbrella and Chair	
		Rental	
	Christophe Ribot	7. Safety Classes	
Miami Kitchaardina			
Miami-Kiteboarding,	info@kitesurfmiami.org	8. Group Classes and Summer	
Inc.	Ph: 305-345-9974	Camps	
	Eric T. Haas		1. E. Haas
Sports Grill Palmetto	eric@sportsgrillmiami.com	1. Food and Beverage Concession	2. M. Anderson
Golf Course LLC	Ph: 305-595-3335	Operations	3. C. Marques
CO. COMICO ELO	Marcela Lopez	Restaurant Service	1. A. Silva
Sexy Group LLC			I. A. Oliva
I OBXV GIOUD EEC	sexydogsfood@aol.com	2. Catering	



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	Ph: 786-214-2850	 Fresh and gourmet food service Food truck service Rickenbacker Food Service Cafeteria Gourmet hotdogs Easy, delicious, and nutritive food Meal Service 	
Stankov Business Group LLC, dba Motorsports Management Group	Nicolas Stankov nicolasstankov@hotmail.com Ph: 786-319-2372	 OHV, ATV, Dirt Bike Lessons Motocross Training Facility Off Road Racing Activities Sports Professional Services and Activities Sport Marketing Services and Activities OHV, ATV, Dirt Bike safety gear rental OHV, Accessories, parts, sales OHV mobile mechanic Environmental rider education and safety lessons OHV rider education and safety lessons 	 A. Shrug G. Tamayo L. Gelats N. Stankov G. Rosas
Ricky Arepas and Hotdogs, Inc.	Ricardo de la Hoz rickysarepas@bellsouth.net Ph: 305-710-3860	Food and Beverage Concession	 Ricardo de la Hoz Richard de la Hoz M. Galdo L. Lopez A. Guerra P. Suarez

E. Award Sheet Event History:

Event No.	Date Issued	Event	Agent
15.	5/25/16	Vendor Stankov Business Group LLC, dva Motorsports Management Group and Ricky Arepas and Hotdogs, Inc. have been added to this prequalification pool.	Tyrrell
14.	4/26/16	Vendor Sports Grill Palmetto Golf Course LLC and Sexy Group LLC have been added to this prequalification pool.	Tyrrell
13.	4/11/16	Vendor Sports Grill Restaurants LLC has been removed from this prequalification pool.	Tyrrell
12.	3/18/16	Vendor Miami-Kiteboarding, Inc. has been added to this prequalification pool.	Tyrrell
11.	11/5/15	Vendor International Mercantile Marine Corp has been added to this prequalification pool. Tiki Water Sports, Inc. has been removed from this pre-qualification pool.	Tyrrell
10.	11/2/15	Vendor Light House Beach Equipment Rentals, Inc. has been added to this prequalification pool.	Tyrrell
9.	10/8/15	Vendor Castle Harbor Boating School Inc. has been added to this prequalification pool.	Tyrrell
8.	10/1/15	Vendor Sea, Sun and Sports Inc. has been added to this prequalification pool.	Tyrrell
7.	9/30/15	Added Miami-Dade County Department: Public Works & Waste Management (PWWM) to the RTQ per modification # 4902.	Tyrrell



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6.	9/23/15	Vendors Adventure Sports Inc., Miami Seaplane Tours Inc., and International Sport Connections, Inc. have been added to this prequalification pool.	Tyrrell	
5.	9/18/15	Vendors Tiki Water Sports Inc., Yian Hdez Shave Ice LLC dba Frosty Lizard, Sailboards Miami Inc., Santiago Vera Corp, Velosolutions USA LLC, and Sports Grill Restaurants LLC have been added to this prequalification pool.	Tyrrell	
4.	7/14/15	Vendors Parties by Pat Inc. and Aquatic Sport & Bicycles LLC have been added to this prequalification pool.	Tyrrell	
3.	6/12/15	Vendor HPHH LLC dba LaPlaya Grill has been added to this prequalification pool.	Tyrrell	
2.	5/8/15	Addendum No. 2 was issued.	Tyrrell	
1.	8/15/14	Addendum No. 1 was issued.	Perez	